



A. DUIE PYLE CHOOSES DESCARTES FOR LTL SOLUTION

Descartes solution offers integrated approach for less-than-truckload (LTL) transportation planning, routing and dispatch

WATERLOO, Ontario - February 2, 2011 - Descartes Systems Group announced that A. Duie Pyle, Inc. (Pyle) selected Descartes' Area Planner and Route Planner, both part of Descartes' Mobile Resource Management solution set, to seamlessly integrate planning, routing and dispatch needs for its less-than-truckload (LTL) services.

A. Duie Pyle provides a broad range of transportation services including LTL, truckload transportation, contract and public warehousing, and third-party logistics services.

Pyle selected Descartes Area Planner and Descartes Route Planner following an extensive market scan and evaluation of available solutions. Over the past 6 months, Descartes experts worked closely with Pyle staff to ensure a smooth integration, identifying and testing integration points and performing exhaustive tests at one of Pyle's most advanced terminals. The results proved a high return-on-investment for the selected tools.

Descartes Area Planner, specifically designed for LTL carriers, small package carriers and couriers, uses simulation, design, and modeling exercises to help improve pick-up and delivery operations. Descartes Route Planner uses the model from Area Planner for daily routing, dispatching, and plan-versus-actual tracking of pick-up and delivery operations. Combined, the two systems can help LTL carriers, like Pyle, improve truck utilization and reduce operating costs.

"This is a milestone project and a significant development in our continuous efforts of improving our operations and customer service. Descartes has a strong track-record in the LTL space and a sound understanding of our industry. We've selected Descartes as a partner because of their long-term strategy for the LTL industry and because their solution effectively addresses the unique complexity that LTL carriers face in managing high-density networks with a high degree of variability on a daily basis," said Steve O'Kane, President, A. Duie Pyle.

"Pyle is a leader in providing consistent excellence in the transportation industry and an excellent example of what an LTL carrier can achieve in a highly competitive market. We're pleased that, after a highly competitive evaluation of available options, A. Duie Pyle partnered with Descartes. We look forward to working with them in the future," said Art Mesher CEO at Descartes.

Descartes' Mobile Resource Management solutions leverage the power of Descartes' Global Logistics Network (GLN), which currently connects over 35,000 global trading partners. Descartes' GLN enables users to easily and electronically connect with their business partners, allowing them to reliably exchange information. The cloud-based services offered through Descartes' GLN allow for quick and low-cost implementation, delivering fast time-to-value while maintaining the flexibility to expand the solution as business needs evolve.

About A. Duie Pyle

Headquartered in West Chester, PA, A. Duie Pyle is the Northeast's premier transportation and logistics provider, with extended LTL coverage into the Southeast, Midwest and Canada. "Pyle People Deliver" is its corporate promise to customers that outstanding service will always be its first and foremost mission. A family-owned and operated business for more than 85 years, the company provides a complete range of transportation and distribution services. A. Duie Pyle LTL services operates 17 Service Centers, strategically located throughout the region, with direct service to the Caribbean. A. Duie Pyle Transport Services Group provides specialized truckload services to meet the short-haul needs in the Northeast. A. Duie Pyle Warehousing and Distribution operates with more than two million square feet of public and contract warehousing space and is fully integrated with the company's LTL and TL service offerings for seamless distribution. For more information about A. Duie Pyle capabilities, visit www.aduiepyle.com or call 800-523-5020.

About Descartes

Descartes (TSX: DSG) (NASDAQ: DSGX) is the premier provider of Global Trade Compliance, Supply Chain Execution and Mobile Resource Management services. Descartes' Global Logistics Network (GLN) unites global businesses and trading partners, allowing them to collaborate in a cost effective way and maximize productivity and efficiency. Trading partners that connect to the GLN join Descartes' Federated Network, the world's most extensive multi-modal business network with over 35,000 trading partners connected, including ground carriers, airlines, ocean carriers, freight forwarders, third-party providers of logistics services customs house brokers, freight payment agencies, manufacturers, retailers, distributors, mobile services providers and regulatory agencies. Descartes is headquartered in Waterloo, Ontario, Canada and has offices in North America, EMEA and Asia-Pacific. More information and industry updates are available at <http://www.descartes.com> and <http://blog.descartes.com>.

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